FINANCIAL REPORT JUNE 30, 2018

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11832 ROCK LANDING DRIVE, SUITE 101 NEWPORT NEWS, VA 23606 INFO@DYSCPA.COM OFFICE: 757-223-9602

Fax: 757-223-9686

#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Orphan Helpers Inc. Newport News, Virginia

#### Report on Financial Statements

We have audited the accompanying financial statements of Orphan Helpers, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2018, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit includes performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of significant estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Orphan Helpers Inc. as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

a. Rohm, Smith & Company

Newport News, Virginia October 26, 2018



# **ORPHAN HELPERS, INC.** Statement of Financial Position June 30, 2018

### **ASSETS**

| CURRENT ASSETS                        |            |
|---------------------------------------|------------|
| Cash and cash equivalents             | \$ 219,571 |
| Grants receivable                     | 62,845     |
| Total current assets                  | 282,416    |
| NON-CURRENT ASSETS                    |            |
| Property and equipment, net           | 9,814      |
| Other asset - rental security deposit | 750        |
| Total non-current assets              | 10,564     |
| Total assets                          | \$ 292,980 |
| LIABILITIES AND NET ASSETS            |            |
| CURRENT LIABILITIES                   |            |
| Accounts payable and accrued expenses | \$ 31,741  |
| Payroll taxes payable                 | 2,234      |
| Total current liabilities             | 33,975     |
| Total liabilities                     | 33,975     |
| NET ASSETS                            |            |
| Unrestricted                          | 71,048     |
| Unrestricted - Board designated       | 51,002     |
| Temporarily restricted                | 136,955    |
| Total net assets                      | 259,005    |
| Total liabilities and net assets      | \$ 292,980 |

# ORPHAN HELPERS, INC. Statement of Activities and Changes in Net Assets Year Ended June 30, 2018

|                                      | Unre | estricted |    | mporarily<br>estricted | Total         |
|--------------------------------------|------|-----------|----|------------------------|---------------|
| CHANGES IN NET ASSETS                |      |           |    |                        |               |
| Public Support                       |      |           |    |                        |               |
| Grants                               | \$   | 105,096   | \$ | 100,000                | \$<br>205,096 |
| Contributions                        |      | 444,939   |    | 131,214                | 576,153       |
| Net assets released from restriction |      | 146,323   |    | (146,323)              | <br>          |
| Total public support                 |      | 696,358   |    | 84,891                 | <br>781,249   |
| Revenue                              |      |           |    |                        |               |
| Special events, net                  |      | 23,862    |    | -                      | 23,862        |
| Mission and vision trips             |      | 2,656     |    | -                      | 2,656         |
| Investment income                    |      | 47        |    |                        | <br>47        |
| Total revenue                        |      | 26,565    |    |                        | <br>26,565    |
| Total public support and revenue     |      | 722,923   |    | 84,891                 | <br>807,814   |
| Expenses                             |      |           |    |                        |               |
| Program expenses                     |      | 516,154   |    | -                      | 516,154       |
| Management and general               |      | 37,958    |    | -                      | 37,958        |
| Fundraising                          |      | 96,086    |    |                        | <br>96,086    |
| Total expenses                       |      | 650,198   | -  |                        | <br>650,198   |
| Changes in net assets                |      | 72,725    |    | 84,891                 | 157,616       |
| NET ASSETS                           |      |           |    |                        |               |
| Beginning, as previously reported    |      | 81,860    |    | 25,382                 | 107,242       |
| Prior period adjustments             |      | (32,535)  |    | 26,682                 | <br>(5,853)   |
| Beginning, restated                  |      | 49,325    |    | 52,064                 | <br>101,389   |
| Ending                               | \$   | 122,050   | \$ | 136,955                | \$<br>259,005 |

## Statement of Functional Expenses Year Ended June 30, 2018

|                               |                     | Pro                 | gram Services | S               |              | Total      |             |             |            |
|-------------------------------|---------------------|---------------------|---------------|-----------------|--------------|------------|-------------|-------------|------------|
|                               |                     | Mission and         |               |                 | USAID        | Program    | Management  |             |            |
|                               | <b>Headquarters</b> | <b>Vision Trips</b> | El Salvador   | <b>Honduras</b> | <u>Grant</u> | Expenses   | and General | Fundraising | Total      |
| FUNCTIONAL EXPENSES           |                     |                     |               |                 |              |            |             |             |            |
| Salaries and related benefits | \$ 127,889          | \$ -                | \$ 72,483     | \$ 91,178       | \$ 24,975    | \$ 316,525 | \$ 37,958   | \$ 86,041   | \$ 440,524 |
| Professional fees             | 16,652              | -                   | 1,200         | 6,987           | -            | 24,839     | -           | 1,000       | 25,839     |
| Occupancy                     | 10,324              | _                   | 8,285         | 5,681           | 628          | 24,918     | -           | -           | 24,918     |
| Information technology        | 13,563              | -                   | 75            | 1,356           | 6,316        | 21,310     | -           | 1,541       | 22,851     |
| Other program expense         | 534                 | _                   | 8,667         | 12,382          | -            | 21,583     | -           | -           | 21,583     |
| Travel                        | 9,809               | 2,988               | 191           | 1,276           | 73           | 14,337     | -           | 1,445       | 15,782     |
| Vehicle expense               | 331                 | -                   | 6,112         | 4,776           | -            | 11,219     | -           | 34          | 11,253     |
| Supplies                      | 2,264               | _                   | 1,859         | 2,910           | 2,646        | 9,679      | -           | 528         | 10,207     |
| Depreciation expense          | -                   | -                   | 4,668         | 4,667           | -            | 9,335      | -           | -           | 9,335      |
| Direct mailings               | 5,583               | -                   | -             | -               | -            | 5,583      | -           | 3,017       | 8,600      |
| Conferences and meetings      | 1,177               | -                   | 5,177         | 720             | 773          | 7,847      | -           | -           | 7,847      |
| Service charges               | 6,634               | 23                  | 243           | 319             | 87           | 7,306      | -           | -           | 7,306      |
| Communications                | 289                 | -                   | 2,469         | 2,231           | 742          | 5,731      | -           | 175         | 5,906      |
| Success Academy expenses      | -                   | _                   | 2,556         | 3,046           | -            | 5,602      | -           | -           | 5,602      |
| Insurance                     | 3,660               | -                   | 1,474         | 78              | -            | 5,212      | -           | -           | 5,212      |
| Transportation-local          | 27                  | -                   | 1,372         | 3,745           | -            | 5,144      | -           | -           | 5,144      |
| Miscellaneous                 | 3,701               | -                   | 583           | 857             | -            | 5,141      | -           | -           | 5,141      |
| Equipment rental              | 4,165               | -                   | -             | -               | 37           | 4,202      | -           | 256         | 4,458      |
| Printing and reproduction     | 994                 | _                   | -             | -               | -            | 994        | -           | 1,931       | 2,925      |
| Organization memberships      | 2,490               | -                   | -             | -               | -            | 2,490      | -           | -           | 2,490      |
| Trips                         | 1,707               | 585                 | -             | -               | -            | 2,292      | -           | -           | 2,292      |
| Postage                       | 1,455               | -                   | -             | -               | -            | 1,455      | -           | 118         | 1,573      |
| Office expenses               | 1,483               | -                   | -             | -               | -            | 1,483      | -           | -           | 1,483      |
| Medical expenses              | -                   | -                   | 385           | 737             | -            | 1,122      | -           | -           | 1,122      |
| Taxes - other                 | 635                 |                     | 90            | 80              |              | 805        |             |             | 805        |
| Total expenses                | \$ 215,366          | \$ 3,596            | \$ 117,889    | \$ 143,026      | \$ 36,277    | \$ 516,154 | \$ 37,958   | \$ 96,086   | \$ 650,198 |

# **ORPHAN HELPERS, INC.** Statement of Cash Flows Year Ended June 30, 2018

| CASH FLOWS FROM OPERATING ACTIVITIES          |               |
|---|---------------|
| Change in net assets                          | \$<br>157,616 |
| Adjustments to reconcile change in net assets |               |
| to net cash provided by operating activities: |               |
| Depreciation                                  | 9,335         |
| Prior period adjustments                      | (5,853)       |
| Net changes in assets and liabilities:        |               |
| Accounts receivable                           | 1,830         |
| Grants receivable                             | (62,845)      |
| Other assets                                  | (750)         |
| Accounts payable and accrued expenses         | 29,600        |
| Payroll taxes payable                         | <br>2,234     |
| Net cash provided by operating activities     | 131,167       |
| CASH FLOWS FROM INVESTING ACTIVITIES          |               |
| Purchase of fixed assets                      | <br>(10,361)  |
| Net increase in cash                          | 120,806       |
| CASH  |               |
| Beginning                                     | <br>98,765    |
| Ending  | \$<br>219,571 |

Notes to Financial Statements June 30, 2018

## NOTE 1. NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Activities

Orphan Helpers, Inc. (the "Organization") is a publicly supported nonprofit corporation that assists orphaned, abused, and incarcerated children living in El Salvador and Honduras. The Organization defines, develops, implements, and operates need-specific programs that address the spiritual, educational, emotional, and physical deficiencies of the target population. The Organization employs a highly-leveraged partnership between central and North American churches, organizations, governments, individuals, and businesses to maximize the impact of each donor's contribution. It is the intent of the Organization to expand their services to other Central and South American regions using the models and programs currently being developed and deployed in El Salvador and Honduras.

#### Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### Financial Statement Presentation

The Organization reports information regarding its financial position according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

The classes of net assets are described as follows:

- *Unrestricted* amounts are those currently available, at the discretion of the Board of Directors, for use in the Organization's operations.
- *Temporarily restricted* amounts are those that are stipulated by donors for specific purposes. When a donor restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities and net assets as net assets released from restrictions.
- **Permanently restricted** amounts are restricted to investments in perpetuity, the income from which is expendable in accordance with the condition of each specific donation.

All contributions are considered available for unrestricted use unless specifically restricted by the donor subject to other legal restrictions. At June 30, 2018, the Organization had no permanently restricted net assets.

#### Cash and Cash Equivalents

Cash and cash equivalents consist of highly liquid investments with a purchased original maturity of three months or less.

Notes to Financial Statements June 30, 2018

## NOTE 1. NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Concluded)

#### Concentrations of Credit Risk

The financial instrument, which potentially subjects the entity to a concentration of credit risk, consists of interest-bearing cash on deposit with a bank. The Organization places its cash on deposit with a high credit quality financial institution. These interest-bearing deposits are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At June 30, 2018, the Organization's cash balances did not exceed this limit.

#### Property and Equipment

The Organization's policy is to capitalize property and equipment over \$500. Lesser amounts are expensed. Purchased property and equipment are capitalized at cost. Donated property and equipment are recorded and capitalized at their estimated fair value.

Computers, equipment and vehicles are depreciated using the straight-line method over the estimated useful lives ranging from 3 to 7 years.

#### Functional Allocation of Expenses

The costs of providing the various programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Income Taxes

The Organization is a nonprofit entity exempt from income taxes under the provisions of Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation.

The Organization has adopted the provisions of Financial Accounting Standards Board Accounting Standards Codification 740-10-25, which require that a tax position be recognized or derecognized based on a "more likely than not" threshold. This applies to positions taken or expected to be taken in a tax return. The Organization does not believe its financial statements include any uncertain tax positions.

#### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates and assumptions.

Notes to Financial Statements June 30, 2018

## NOTE 2. PROPERTY AND EQUIPMENT

Property and equipment at June 30, 2018 consist of the following:

| IT Components                 | \$<br>24,809  |
|-------------------------------|---------------|
| Vehicles                      | 8,014         |
| Equipment                     | <br>81,703    |
|                               | <br>114,526   |
| Less Accumulated depreciation | <br>(104,712) |
|                               |               |
|                               | \$<br>9,814   |

Depreciation expense was \$9,335 for the year ended June 30, 2018.

#### NOTE 3. ACCOUNTS PAYABLE AND ACCRUED EXPENSES

Accounts payable and accrued expenses at June 30, 2018 consist of the following:

| Accounts payable |   | \$<br>25,044 |
|------------------|---|--------------|
| Accured wages    | - | 6,697        |
|                  |   | \$<br>31,741 |

#### NOTE 4. NET ASSETS

#### Temporarily Restricted Net Assets

At June 30, 2018, temporarily restricted net assets are available for the following purposes:

| USAID grant                         | \$<br>61,592 |
|-------------------------------------|--------------|
| Staff support                       | 34,429       |
| Central American staff medical fund | 16,001       |
| Success coach                       | 13,157       |
| Youth sponsorship                   | 6,100        |
| Library fund                        | 4,676        |
| Children's dental fund              | <br>1,000    |
|                                     |              |
|                                     | <br>136,955  |

Notes to Financial Statements June 30, 2018

#### NOTE 5. LEASE COMMITMENTS

The Organization leases office space under a non-cancelable operating lease requiring monthly payments of \$773 through June 2019 and \$796 through June 2020.

Future minimum payments required under this lease are as follows:

| Year Ended June 30: | 2019 | \$ | 9,270           |
|---------------------|------|----|-----------------|
|                     | 2020 | \$ | 9,548<br>18,818 |
|                     |      | Ψ  | 10,010          |

Rent expense was \$8,295 for the year ended June 30, 2018.

The Organization also leases office equipment under an operating lease requiring monthly payments of \$68 plus taxes through June 2023.

Future minimum payments required under this lease are as follows:

| Year Ended June 30: |      |             |
|---------------------|------|-------------|
|                     | 2019 | \$<br>816   |
|                     | 2020 | 816         |
|                     | 2021 | 816         |
|                     | 2022 | 816         |
|                     | 2023 | <br>816     |
|                     |      | \$<br>4,080 |

#### NOTE 6. BOARD-DESIGNATED NET ASSETS

The Board has approved an Operating Reserve Fund whose purpose is to "build and maintain an adequate level of unrestricted net assets to support the organization's day-to-day operations in the event of unforeseen shortfalls." This Reserve is funded with surplus unrestricted operating funds, with an approved policy of setting aside at least \$1,000 per month and a goal of \$150,000.

Notes to Financial Statements June 30, 2018

#### NOTE 7. PRIOR PERIOD ADJUSTMENTS

At June 30, 2017 temporarily restricted net assets was understated by \$26,682 and unrestricted net assets was overstated.

At June 30, 2017 to correct the beginning balance in undeposited funds totaling \$9,665 cash and unrestricted net assets was reduced.

At June 30, 2017 accounts payable was understated by \$7,774. Net assets was decreased by this amount.

At June 30, 2017 grants receivable and unrestricted net assets were understated by \$11,586.

#### NOTE 8. SUBSEQUENT EVENTS

Management evaluated subsequent events through October 26, 2018 the date which these financial statements were available to be issued.